

**Palliyakkal Service Co-operative Bank (PSCB) Ltd No. 2232  
Palliyakkal, Ezhikkara P. O, N. Paravur, Pin. 683513**

**EXPRESSION OF INTEREST**

PSCB invites Expression of Interest (EOI) for Conceptualization, Installation, Implementation, Operations, Maintenance & Management of Recreational Boating Activities at various locations in the within 6 wards of Ezhikkara Grama Panchayath. Experienced & Interested Parties are invited to submit their EOI as per EOI uploaded on Websites

<http://palliyakkalbank.com/>

Last date of submission is 20/02/2023 till 15:00 hrs at Bank Head Office.

Contact Number : 9846542423 (Secretary)

**Secretary  
PSCB**



## Expression of Interest (EOI) for Recreational Boating Activities



## EXPRESSION OF INTEREST

**Conceptualization, Installation, Implementation, Operations, Maintenance & Management of Recreational Boating Activities at various locations in the 6 wards of Ezhikkara Grama Panchayath.**

No.	Parts	Description
1	Name of Work	Conceptualization, Installation, Implementation, Operations, Maintenance & Management of <b>Recreational Boating Activities at various locations in the 6 wards of Bank Area</b>
2	Expression of Interest	The EOI shall be submitted physically as provided in this EOI document.
3	Deliverables/Expectations	Interested parties shall have to submit documents as provided in the EOI document in a sealed envelope on or before the last date of submission.
4	from the Interested Parties	Price bid has to submitted in a separate Sealed cover super scribing as <b>"Price bid"</b>
5	Price Bid	<b>for each boating activity separately.</b>

## SCOPE AND OBJECTIVES

Palliyakkal SCB is developing Agro Tourism activities within 6 wards of Ezhikkara Panchayath. The Project has various components like Tourism Hub, Village cruise, Home stay, Tenting, Roads, Event ground etc. PSCB intends to encourage recreational boating activities at various locations along the water front. The locations of the boating stations are identifies by the bank. Expression of Interest (EOI) is invited from Boating / water sports operators having experience in operating Recreational boating activities. The project will be on Conceptualization, Installation, Implementation, Operations, Maintenance & Management mode for a period of 2 years.

## OBLIGATIONS OF THE OPERATOR

- ☒ To register the equipment with appropriate PSCB and obtain fitness certificate from competent PSCB on periodic basis.
- ☒ To maintain safety standard of international level including insurance cover of the tourist, project asset & crew.
- ☒ To meet all the statutory obligations required for Operating, Maintaining & Managing the above water sports & boating facilities.
- ☒ The operational timing of the boating stations is from 10.00 am to 9.00 pm
- ☒ To dispose of any kind of waste generated as per the applicable norms of respective PSCB, if any.
- ☒ PSCB shall have liberty to inspect the project asset at any time during the operation Period without any notice to the operator.
- ☒ The operator has to make his own arrangements for utilities like electricity, drinking water etc.

## ELIGIBILITY

1. **Financial Qualification Criteria:** The interested parties shall have Average Annual turnover of Rs. 40 lacs from the above defined activities in last three financial years. **A Certificate from the qualified Chartered Accountant shall be required to support above criteria. Joint Venture or Association in any form will not be permitted.**
2. **Experience Criteria:** The bidders should have at least 3 years of experience of Conceptualization, Installation, Implementation, Operations, and Maintenance & Management of **Recreational Boating Activities**. The Parties not having any experience will be rejected.
3. The Agency should not have been black-listed by any State / Central Govt. Department / defaulted in any Projects during last three years. Self-Declaration to this effect needs to be furnished.





## OPERATING PERIOD

- ☒ The operating period shall be for a period of 2 years from date of award of LOA.

## OPERATING FEE

- ☒ The selected bidder for each boating point is required to pay **advance annual operating fees** (plus applicable GST) on quarterly basis to PSCB which shall be quoted by the bidder in its financial bid.
- ☒ The selected bidder for each boating point is required to pay **Revenue Sharing** on quarterly basis to PSCB which shall be quoted by the bidder in its financial bid.
- ☒ The annual operating fees shall be increased by 10% annually on compounded basis.
- ☒ All applicable taxes like GST etc. are to be paid separately by the operator.
- ☒ Late payment of the operating fees would attract a late fee of Rs 1000 per day.

## Performance Security

- ☒ On being selected the agency shall be required to submit Performance Security at 10% of the Yearly quoted value for the corresponding boating location in the form of D.D. / Bank Guarantee **from any Nationalized Bank only** favoring Palliyakkal SCB Ltd No. 2232 which shall remain valid for the entire duration of the agreement.

## Signing of Agreement

Agreement shall be signed between PSCB and Licensee incorporating the terms of the RFP as directed by PSCB.

## Timing of Services

The hours of operation shall be from 10 AM to 09 PM. The timing can be subject to change as per the applicable laws and regulations. The PSCB has the full discretion to change the timings. Service provider needs to do the needful for arrangements of proper lighting and safety during the evening times.

## Chargeable rates for Boating Facilities

The bidder shall quote the visitor fees/rates as it may wish to charge for the facility from Users of the Facility. The PSCB may ask the bidder to rationalize the Visitor Fees/Rates to be charged in view of the nature of the project being a public project.





## **Commencement of Boating Services and Liquidated Damages**

Licensee shall be required to start operation of Boating Facilities within 30 days from issue of LOA. Delay after which may cause cancellation of LOA given to party at sole discretion of PSCB

### **TERMS & CONDITION:**

1. The agency / party will be responsible to run the assets operations at the site with their own qualified employees.
2. The contract for running the boating points will be for 2 years only
3. Any waste materials so generated out of the running of the recreational Boating activities will be handled by the agency as per statutory requirement. No waste material will be allowed to decompose or disposed of inside the river.
4. The agency will be responsible to maintain the above conditions and penalty will be imposed for any deviation including termination of the agreement.
5. Sufficient fire safety measures, lifejackets, throwable rescue devices shall be arranged by the agency conforming to approved government standards for the tourists using these assets.
6. The agency must use computerized ticketing software and the month wise ticket sale report has to be submitted to PSCB.
7. The agency shall ensure that staff engaged for the purpose is well trained; polite the staff should be well dressed in a uniform along with Identity card of the agency.
8. All the technical staff (like drivers) must have requisite qualifications and must have completed appropriate courses from reputed and Govt. approved institutes & having appropriate License from competent Authority.
9. The Agency quoting for the number of the boats would be final and for the entire contract period and the fees would not be reduced in case of non-operation of boats.
10. The agency will be solely responsible for all payments and observance and compliance of relevant provision of laws / rules / regulations etc. in respect of his employees and the business of running boating operations. PSCB or its authorized representative's will have no liabilities whatsoever with regard to such statutory compliances and payments.





11. The entire arrangement should be in pollution free manner. In case of any deviation, the contract shall also be liable to be cancelled.
12. The selected agency shall have to arrange to display the details of service provision on site for general information of the public. Facilities/service with unit price & availability time etc.
13. The security of all the equipment kept by agency for running the boating operations shall remain with the agency. PSCB will in no case be responsible for any kind of theft/damage to the property / equipment of the agency.
14. No sub-agency / sub-leasing sub-renting will be allowed under any circumstances whatsoever. The agreement / contract will be cancelled on detection of such circumstances
15. The operator is authorized to collect the Boating Fees / fares from the users. Operator is not permitted to generate revenue from advertisement or any other sources apart from boating.
16. All the legal matters shall be construed and interpreted in accordance with the provisions of Law governed by the law of the land and it would be amenable to the jurisdiction of the High court of Gujarat.
17. The agency shall observe all world class safety standards. It will also take insurance cover for all the equipment operated by them and for the tourists.

## EVALUATION PROCESS

The Technical proposal will be opened first and agency fulfilling the technical financial capability prescribed in the EOI shall be short listed. The Financial proposal of the short-listed agencies shall only be opened. The short-listed agencies quoting highest annual operating fees as per Table 1+2+3 shall be the preferred bidder.

## DOCUMENTS TO BE SUBMITTED

- (i) Details of Party including firm registration documents, registered office address and Contact details of the concerned person.
- (ii) Certificate from Chartered Accountant showing Average Annual Turnover of Rs. 40 Lakhs from Water based activities mentioned this EOI in last three financial years.
- (iii) Parties shall have to pay **nonrefundable EOI Fees** of Rs. 10,000/- (Rs. Ten Thousand Only) **per Boating activity** in form of Demand Draft drawn in favor of "Palliyakkal SCB Ltd No. 2232".
- (iv) Experience Certificates from the Competent authorities wherever boating has been operated
- (v) Registration certificates/licenses insurance copies of the boats / equipment which the operator intends to deploy





For parties who are interested to propose more than one boating point, the documents for each boating point may be submitted in separate envelopes only, super scribing name of the boating point as mentioned above clearly on the envelope.

### **RIGHT OF PSCB TO ACCEPT OR REJECT ANY EOI**

The PSCB reserves following rights without any kind of liability:

- (1) To accept or reject any or part of any Eoi/ entire Eoi or all the Eois without assigning any reason thereof.
- (2) Not to proceed ahead in the process at any stage without assigning any reason thereof.

### **EOI VALIDITY PERIOD**

180 days from the submission date

### **LAST DATE OF RECEIPT & PRESENTATION TIME**

EOI may be submitted (strictly by Post, Courier AD or Speed Post only) on or before 20/01/2022 till 15:00 Hrs. to Secretary, Palliyakkal SCB Ltd No. 2232

Palliyakkal, Ezhikkara P. O, N. Paravur, Pin. 683513



**PRICE BID FORMAT**  
(TO BE FILLED IN A SEPARATE SEALED COVER)

**BOATS/ UNITS / ACTIVITY AT EACH POINT**

At each of the boating points the operator has to bid separately for each type of boat as below:

Sr	Type of Boat	Proposed ticketing (per Ticket / person)	Unit/ Activities to be deployed by the operator (A)	Total Amount for each type of boat (A)x(B)
1	Speed Boat		1	
2	Pontoon boat		1	
3	Jet Ski		1	
4	Motor Boat		1	
5	Paddle Boat		1	
6	House boat		1	
6	Any other kind of boating activity		1	
	TOTAL			
Name of boating activities:				
Base rate of revenue share		10% (Base Rate)		
Rate of Revenue share to be quoted by the Bidder				

- ☒ In the above table whatever type of boat, the operator intends to operate, the corresponding amount and units has to be quoted by the bidder
- ☒ For e.g. if the operator intends to operate 2 speed boats then for each speed boat, they have to quote separately
- ☒ Over and above, Rental of Jetty set up by the operator will be charged at Rs. 40/- per Sq. Feet per month.
- ☒ The bidder has to quote the percentage of Revenue Share (Fraction not allowed) i.e. in multiple of 1%.





- ⊠ The fees of the above would be considered for comparison
- ⊠ The Bidder with the highest operating fees will be awarded that particular point.
- ⊠ **In case, any tie between the bidders for a particular boating point, there would be an auction of Revenue Share will be done.**
- ⊠ The above rates are exclusive of GST and the bidder has to pay applicable GST over and above the quoted operating fees.

